



THE VIEW ACROSS THE SILOS

The Retirement Income Industry Association's 2012 Spring Conference To Focus on Retail Distribution & Defined Contribution Leading Retirement Income Innovation

~Early Platinum, Gold and Silver Sponsors Announced~

Boston, MA (January 24, 2012) The Retirement Income Industry Association's (RIIA) 2012 Spring Conference will bring together the innovators and leaders in the Defined Contribution arena and Retail Distribution who will share "cross silo" experiences, research findings, and real-world challenges in defining success in the retirement income industry today, announced Francois Gadenne, Chairman and Executive Director of [RIIA](#).

The [RIIA 2012 Spring Conference](#) will be held from March 19 – March 20, 2012, at the Ibbotson Morningstar Offices, 22 West Washington St in Chicago, IL. This event attracts the most respected and influential leaders from across the retirement income industry – executives, scholars, researchers, technology experts, product innovators, and financial planners and practitioners.

"Top firms are spending millions to create improved retirement income security for Americans," said Gadenne. "What can Retail Distribution and Defined Contribution organizations learn from one another after years of independent product and process development? That's what you'll find out at the RSC12."

Gadenne expects another sold out conference for the third consecutive year. "This theme which combines the best thinking, newest innovations, and real successes across the DC and Retail Distribution areas is of tremendous value to those who want to lead change for the new retirees." [Online registration](#) is now open.

In addition to discussions led by industry executives, Platinum, Gold and Silver sponsors, and top financial advisors, attendees will find unexpected, mind-bending speakers to push their thinking "Across and Beyond the Silos" of retirement income success around key themes such as:

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TRUST

Frank R. Casey, Partner at SkyView Investment Advisors, LLC, was a partner of Harry Markopolos for nine years in whistle-blowing on Bernie Madoff's Ponzi scheme to the SEC. Casey will share his unique inside story on bringing down Madoff's operation and the implications of social media on trust in the industry.

INNOVATION

Tim Garrett, PhD, Associate Professor of Atmospheric Sciences, University of Utah, argues that Wealth is Power – literally. Every one hundred dollars of global financial wealth (as measured in 1990 and inflation adjusted dollars) is sustained by one Watt of continuous energy consumption. If financial wealth is power and power requires consumption of energy reserves, what are the consequences and implications for retirees?

DEMOGRAPHICS

A veritable gold mine of research firms, corporate executives, and key associations in demographics, including [Doug Short](#), [Dimensional Fund Advisors](#), and the [DCIIA](#), have dug deep to share the latest in DC and Retail Distribution findings. They will discuss the impact of current trends on product development, the retirement planning process, and channel versus household focus.

A number of prestigious Platinum, Gold and Silver Sponsors have pledged their support to the RIIA Spring Conference and will bring in experts to participate in keynote addresses and interactive panels. These sponsors include:

Platinum Sponsor: Ibbotson Morningstar

Gold Sponsors: Allianz Global Investors, Dimensional Fund Advisors, Guided Choice, New York Life

Silver Sponsors: DST, Putnam Investments, Wells Fargo

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Highlights that attendees can expect include:

- Winning strategies from our Platinum, Gold and Silver Sponsor speakers.
- The presentation of the 2012 [Practitioner Thought Leadership Award](#) sponsored by Allianz Global Investors.
- Complimentary copies of the highly respected [Retirement Management Journal](#)SM (RMJ), Spring 2012 issue with opportunities to meet the editor and many of the article authors.
- Making dynamic connections with industry's leaders, executives, financial advisors, academics, researchers, product developers and technology innovators from Retail Distribution and DC.

Additional sponsorship opportunities are still available by contacting Deborah Burkholder, Deborah@riia-usa.org.

About the Retirement Income Industry Association (www.riia-usa.org)

A not-for-profit organization with national and international members, the Retirement Income Industry Association (RIIA) was founded in 2006 by leading financial services companies, advisors and academics who wanted a focused approach to retirement income with a broad view across the financial services silos. RIIA's mission is to bring the retirement income industry together to develop the products, processes and advisory services Americans need to create a secure retirement.

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