



THE VIEW ACROSS THE SILOS

Retirement Income Industry Association Announces Winners of the 2013 Practitioner Thought Leadership Award

Boston, MA (February 25, 2013) The [Retirement Income Industry Association](#) (RIIA) recently announced the winner of its 2013 *Practitioner Thought Leadership Award*. The winner will be presented with the award at the RIIA [Spring Conference](#) March 18, 2013 in Chicago, IL at the Morningstar offices by Andy Wilmot, Managing Director, Key Accounts Retirement Sales, Allianz Global Investors, the founding sponsor of the Thought Leadership Awards program.

[Anna M. Rappaport](#), FSA, MAAA, Chair of the Society of Actuaries (SOA) Committee on Post Retirement Needs and internationally recognized expert on retirement systems and workforce issues, was chosen for her paper: "Insights to Support Better Retirement Planning: Implications of and Key Findings from Recent Society of Actuaries Research."

The winning paper includes the findings of two new SOA co-sponsored studies, [Running Out of Money](#) and [The New American Family](#), and offers insights for financial advisors who want to better serve the post-retirement needs of the middle income market. One notable highlight from the paper is the call for advisors to employ holistic rather than product strategies in helping Americans build their retirement-income plan.

In addition to receiving this unique award, Rappaport will have her paper published in the Spring 2013 issue of the [Retirement Management Journal](#)SM (RMJ). The RMJSM is the first and currently only peer-reviewed publication serving the needs of financial advisors, practitioners, executives, and scholars who are interested in all topics relating to retirement-income planning and management.

"Few have worked as hard and for as long to better understand those post-retirement risks and what it takes to manage them than Anna," said Robert Powell, editor of the RMJ. "In her role at the Society of Actuaries, she has been tireless in organizing and overseeing several studies that seek to expand our collective knowledge of retirement income planning."

About the [Thought Leadership Awards](#)

Sponsored by Allianz Global Investors, the RIIA *Thought Leadership Awards* program consists of two categories, the *Practitioner Thought Leadership Award* and the *Academic Thought Leadership Award* where practitioners and scholars are recognized for their

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papers demonstrating excellence in original thinking and industry leadership on retirement management topics that contribute to RIIA's Body of Knowledge, the [Retirement Management Analyst](#)SM designation curriculum, and retirement-income planning and management knowledge in general. Each winner is awarded \$2,500 and their papers are published in the *Retirement Management Journal*SM. To be considered for the *Thought Leadership Awards* program and publication in the RMJSM, please submit papers to Robert Powell, the editor of the RMJSM, editor@retirementmanagementjournal.com.

About the [RIIA Spring Conference](#)

The RIIA Spring Conference which being held on March 18 and 19, 2013 at the Morningstar offices in Chicago, IL is open for registration. Seating is limited, so [please register online](#) today. Participants will enjoy two jam-packed days of topics that focus on how to expand business around the transition from "working" households to "retired" households using the concepts behind RIIA's Retirement Income Household Balance Sheet tool. Attendees also have the opportunity to network with leading speakers as well as the Sponsors of the event which include Morningstar Investment Management, Allianz Global Investors, Wells Fargo, Advisor Software, New York Life, DTCC, TIIA-CREF and LifeYield. To review an updated agenda, please visit www.riia-usa.org.

About the Retirement Income Industry Association (www.riia-usa.org)

Founded in 2006 by leading financial companies, advisors, associations and academics, the Retirement Income Industry Association (RIIA) provides a rigorous, research-driven, household-focused foundation for developing retirement solutions to serve retirees today and into the future. A non-profit organization, RIIA achieves its mission through a unique View Across the Silos allowing members to see change and disruption before others while achieving competitive advantage through diverse discussions, advanced education, market insight, research, comprehensive data, standards and thought leadership for successful retirement income management.

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